

THE FREE MEDICAL CLINIC OF GREATER CLEVELAND

2008 ANNUAL REPORT



**PARTNERS**  
IN SERVICE

## DEAR FRIENDS,

In our earliest days, The Free Clinic's essential partners consisted of the volunteer doctors, nurses, and social workers who were drawn to the modest house on Cornell Road in University Circle to offer compassionate counseling and limited medical care to patients. However, to acquire the necessary funding to sustain operations, and to achieve a buffer of acceptance by law enforcement and other traditional sources of power, broader cooperation was needed. The Cleveland Foundation, leaders in the legal and business community, such as Charlie Clarke, from Squire Sanders & Dempsey, the Cleveland Police Department, and community "gap bridgers," like Jeanne Sonville and Gordon Friedman, all formed the network of partnerships that has fostered the long-term success of The Free Clinic.

William Doll wrote about this partnership in his 1983 article for Foundation News, Money Isn't Everything. In it, he quotes Bruce Newman, the Cleveland Foundation staff officer who became a central force for the Clinic. "It was a perfect combination. The community people, including Sonville, had the trust of the kids who were using drugs and they had the knowledge of the treatment needs. We had the money and the ability to say to the police and others 'cool it.' Without one or the other, you couldn't have done it."

Today, although many of the faces and institutions have changed, the need for partnerships is equally great. At the time of our founding, there were no "conversion foundations," such as the St. Luke's, Mount Sinai Health Care, and Sisters of Charity foundations. Our relationships with the area hospitals, the Academy of Medicine, and other institutional sources of volunteer medical professionals were tenuous, at best. However, as we have evolved, so have our linkages in the rest of the community. We receive vital services from



John Ball, DDS



Danny R. Williams, JD, MNO

and offer invaluable training to students in our local medical, dental, and ancillary health care schools. Our hospital partners provide much needed in-kind contributions and their residents help us to deliver medical and behavioral health services to thousands of patients. Our circle of financial supporters has broadened substantially. And the list goes on.

This year's report highlights just a few of those essential partnerships that allow The Free Clinic to remain a respected and relevant source of health care and related services for the more than 10,000 people we served in fiscal 2008. If you are not a partner with The Free Clinic in some way, we hope that the examples contained in this report will inspire you to become one.

Sincerely,

John Ball, DDS  
Board Chairman

Danny R. Williams, JD, MNO  
Executive Director

**DURING FISCAL YEAR 2008,** the delivery of health care at The Free Clinic was affected by a number of external developments, including many that have carried over into the current year. A sampling includes the following:



DENTAL DIRECTOR SAMIR RIDHA, DDS, AND CWRU DENTAL STUDENT BRENT NICHOL TREAT MS. NGUYEN KIM NGUYET.

"A quarter of Ohioans and 28% of Floridians report that they or someone in their family had problems paying medical bills in the past year, including 13% in Ohio and 17% in Florida who say these bills have a major impact on their family."

HEALTH CARE AND THE ECONOMY IN TWO SWING STATES: A LOOK AT OHIO AND FLORIDA.  
NPR/KAISER FAMILY FOUNDATION/HARVARD SCHOOL OF PUBLIC HEALTH SURVEYS, JULY 2008.

28%

"Among adults with chronic health problems, more than 60% who were uninsured any time during the year and 46% who were underinsured reported skimping on medications for their conditions because of cost, compared with 15% of those of adequate health insurance."

LOSING GROUND: HOW THE LOSS OF ADEQUATE HEALTH INSURANCE IS BURDENING WORKING FAMILIES.  
THE COMMONWEALTH FUND, AUGUST 27, 2008.

"A survey of 300 small-business owners in Ohio found that 57% provide health coverage for their employees."

MANY OHIO SMALL BUSINESSES NO LONGER COVERING EMPLOYEES.  
THE COLUMBUS DISPATCH, APRIL 22, 2009.

57%

"The obesity epidemic costs US private employers an estimated \$45 billion a year in medical expenditures and worker absenteeism, according to a report released today by the Conference Board."

OBESITY MORE COSTLY TO U.S. COMPANIES THAN SMOKING, ALCOHOLISM.  
WORKFORCE MANAGEMENT, APRIL 15, 2008.

\$45B



**DELOS 'TOBY' COSGROVE**, Delos "Toby" Cosgrove, MD, President & CEO of the Cleveland Clinic, began his medical career as an Air Force doctor serving in Viet Nam. There, he spent more time with a wrench in his hands than a scalpel, as he helped set up an obstetrics hospital in that war-torn country. One enduring lesson from that experience was the realization that Vietnam needed a reliable public health system much more than they needed heart surgery.

Today, Dr. Cosgrove leads an institution that is part of the lifeblood of Cleveland, both as a provider of world class healthcare, as well as a major component of the region's economic health. The impact of the Cleveland Clinic is magnified through its many alliances and partnerships, including its key connections to The Free Clinic.

**"COLLABORATION IS THE NAME OF THE GAME.  
IT'S PART OF BEING A RESPONSIBLE CORPORATE CITIZEN."**

For more than two years, the Cleveland Clinic has absorbed the cost of providing virtually all lab services required for Free Clinic patients – valued at more than \$200,000 during the period. Lerner Medical School students gain valuable experience volunteering at The Free Clinic, which Dr. Cosgrove believes will be invaluable to them in the long run. "The more places they can get varied exposure," he observes "the better physician they will be." In addition, experienced Cleveland Clinic specialists, such as rheumatology expert, Gary Hoffman, MD, have added value to the partnership by providing a range of medical services at The Free Clinic that would not otherwise be available to our patients.

Beyond these in-kind and volunteer contributions, the Cleveland Clinic has made a significant financial commitment to The Free Clinic's financial wellbeing. Dr. Cosgrove is serving as a co-chair of The Free Clinic's \$4 million Endowment Campaign, which the Cleveland Clinic has supported with a \$150,000 pledge. This pledge is over and above the \$50,000 in operating support provided during FY 2008.

Why partner with The Free Clinic? "We're all involved in this community and in healthcare," Dr. Cosgrove said of his institution's relationship with The Free Clinic. "Collaboration is the name of the game. It's part of being a responsible corporate citizen."



**THOMAS F. ZENTY, III**, Chief Executive Officer of University Hospitals, knew that he wanted to be a hospital administrator when he was just 15 years old.

Zenty grew up in a rural town in northeastern Pennsylvania, where realizing this dream would not be a simple matter. However, a local physician in his hometown saw potential in the young Zenty and agreed to take him on as a protégé of sorts. Zenty was permitted to accompany his mentor on hospital rounds and gained valuable experience and insight into the life of a physician and his patients. While Zenty acquired great respect and appreciation for the medical field, he also discovered that his real passion was the business principles that underlie and impact the delivery of patient care. He carried that passion with him into a successful career that has included leadership roles in a number of health systems.

**"OUR ENTIRE COMMUNITY ENJOYS BETTER HEALTH AS A RESULT  
OF THE EFFORTS OF THIS FINE ORGANIZATION."**

During his tenure at Cedars-Sinai Health System in Los Angeles, Zenty became well acquainted with the critical role free clinics play in serving as a safety net within the healthcare delivery system and became a staunch supporter of the services they provide. Zenty's support of free clinics and their mission has remained steadfast, and since his arrival at University Hospitals in 2003 as its CEO, he has demonstrated that support to a grateful Free Clinic.

Historically, UH has provided laboratory services for the benefit of Free Clinic patients both directly and through its affiliate, St. Vincent Charity Hospital. In addition, many of the internal medicine, family medicine and pediatric residents being trained at UH rotate through The Free Clinic, primarily serving patients in the Teen Clinic.

UH is also a key stakeholder in The Free Clinic's Endowment Campaign, pledging \$150,000 plus an additional \$50,000 in operating support during the 2008 fiscal year. This partnership with UH is vital to The Free Clinic and its continued outreach efforts in the community. Zenty sees the investment as highly beneficial to the broader community as well. "We believe in and support the mission of The Free Clinic," says Zenty. "The benefit that The Free Clinic brings to Cleveland and the community as a critical component of the primary care system is immeasurable. Our entire community enjoys better health as a result of the efforts of this fine organization."

## CWRU SCHOOL OF MEDICINE AND CWRU SCHOOL OF DENTAL MEDICINE



PAMELA B. DAVIS, MD, PhD  
Dean, CWRU School of Medicine  
VP for Medical Affairs

### CWRU SCHOOL OF MEDICINE

Each fiscal year, nearly 140 1st and 2nd year medical students volunteer their time at The Free Clinic to gain valuable hands-on experience to supplement their classroom learning at the Case Western Reserve University School of Medicine (CWRU SOM). Students are trained to serve as medical history takers, pharmacy technicians, HIV test counselors, outreach educators, substance abuse treatment intake workers, clinical coordinator aides, Patient Assistance Program ambassadors, and Syringe Exchange Program workers. The average medical student contributes approximately 8-10 hours of volunteer service each month for a three-month commitment. In addition, approximately forty 3rd and 4th year CWRU SOM students completed clinical electives at The Free Clinic in FY08. These students received direct clinical experience in treating patients under the supervision of our staff physicians. In total for FY08, medical students (CWRU and others) contributed 10,583 volunteer hours – a value of more than \$322,000. [Note: While CWRU provided the vast majority of med student rotations, we sporadically hosted students from seven other med schools.]

**“THE FREE CLINIC PROVIDES OUR STUDENTS AN OPPORTUNITY TO EXPLORE THE MEDICAL ISSUES INHERENT IN AN URBAN COMMUNITY THAT SUFFERS FROM A HIGH DEGREE OF POVERTY AND DISEASE.”**

DEAN PAMELA DAVIS



JEROLD S. GOLDBERG, DDS  
Dean, CWRU School of Dental Medicine

### CWRU SCHOOL OF DENTAL MEDICINE

The Case Western Reserve School of Dental Medicine supplies vital staffing support for both the daytime restorative clinic and the evening extraction clinic. The dental clinic relies heavily on student providers, under the supervision of a corps of volunteer dentists, to ensure the provision of quality services to patients. All fifteen volunteer dentists attain adjunct faculty appointment from the Dental School for mentoring and instructing dental students on site. In an average class of seventy-five students, more than 50% of the dental students will serve at The Free Clinic as they develop professionally.

CWRU's Dental School sends one 3rd year and one 4th year student each week to provide five consecutive days of service in our restorative clinic. These students receive clinical credit for their placement at The Free Clinic, where they perform dental exams, root canals, cleanings, and fillings. During the evening clinic, 3rd and 4th year students volunteer (without academic credit) to hone their surgical skills. In FY08, CWRU Dental students contributed 2,190 hours of volunteer service – a value of approximately \$73,870.

**“THE FREE CLINIC IS A WONDERFUL DEMONSTRATION OF OUR COMMUNITIES’ SHARED RESPONSIBILITY TO SUPPORT THE HEALTH OF THE PEOPLE IN OUR REGION.”**

DEAN JEROLD GOLDBERG

## STANLEY AND HOPE ADELSTEIN



### SUPPORTING THE BELIEF:

## “HEALTH CARE IS A RIGHT, NOT A PRIVILEGE”

For over twenty years, Stanley and Hope Adelstein of Pepper Pike have served as active partners with The Free Clinic in providing health care for the uninsured and under-insured. The Adelstein's are life-long Clevelanders who participate in and support organizations which improve the lives of others.

Hope is a graduate of Cleveland's Mt. Sinai School of Nursing. She and Stanley have established a special fund at The Free Clinic to support medical care for teens and they plan to augment their fund by their legacy. Stanley Adelstein is a retired attorney and a former partner with the law firm, McDonald & Hopkins. They have for years championed environmental, educational, cultural, and Jewish causes.

Stanley and Hope, married for fifty years, support The Free Clinic because “it provides a very special medical service to individuals who could not otherwise obtain such service.”

### INSTITUTIONS AND ASSOCIATIONS GIFTS OVER \$2,500

Abington Foundation

AIDS Funding Collaborative

Alvah Stone and Adele Corning  
Chisholm Memorial Fund

Arthur B. McBride, Sr.  
Family Foundation

Associate Board Event Cash

AstraZeneca Pharmaceuticals LP

Bristol-Myers Squibb Foundation

Britton Fund

Brush Foundation

Calfee, Halter & Griswold, LLP

Charter One Foundation

The Church of the Covenant

City of Cleveland

Cleveland Clinic

The Cleveland Foundation

Cleveland Nephrology Foundation

Combined Federal Campaign

Deaconess Community Foundation

Doc Opera Fund

The Cyrus Eaton Foundation

Elisabeth Severance Prentiss  
Foundation

Eva L. and  
Joseph M. Bruening Foundation

Florence Crittenton Services Fund

Forest City Enterprises, Inc.

The Harry K. Fox and

Emma R. Fox Charitable Foundation

George Garretson Wade  
Charitable Trust

George W. Codrington  
Charitable Foundation

Gilead Sciences Foundation

The Ginn Foundation

George Gund Foundation

The Hankins Foundation

Kaiser Permanente of Ohio

The Lubrizol Foundation

M.A.C. AIDS Fund

Mandel Foundation

Mayer-Haber Memorial Fund

McMaster-Carr Supply Company

The Mt. Sinai  
Health Care Foundation

The Murch Foundation

National City

William J. &  
Dorothy K. O'Neill Foundation

Ohio Association of Free Clinics

P. K. Ranney Foundation

The Plain Dealer

Plymouth Church of Shaker Heights

The Reinberger Foundation

The Richman Brothers Foundation

Ridgecliff Foundation

Ridgecliff Foundation

The S. Livingston Mather  
Charitable Trust

Saint Luke's Foundation

Samuel J. & Connie Frankino  
Charitable Fnd

The Sherwick Fund

Sherwin Williams Foundation

Sisters of Charity Foundation

The Kelvin and Eleanor Smith  
Foundation

Susan G. Komen  
Breast Cancer Foundation

The Bicknell Fund

The Ellie Fund

The Higley Fund

The S.K. Wellman Foundation

The Sheffler Foundation

The Skirball Foundation

Thompson Hine LLP

United Black Fund  
of Greater Cleveland

United Way of Greater Cleveland

University Hospitals

William M. Weiss Foundation

Woodruff Foundation

The Wuliger Foundation

## CONNECTING FOR A CAUSE: THE ASSOCIATE BOARD



THE ASSOCIATE BOARD'S ACTIVITIES ARE INTEGRAL IN RAISING FUNDS AND FRIENDS FOR THE FREE CLINIC.

Never underestimate the power of social networking to join people in a common cause. The Free Clinic's Associate Board, comprised of a growing group of enthusiastic young professionals, has elevated this idea to a fine art. Many Associate Board members were looking for meaningful avenues to channel their energy, creativity and altruistic spirit. The Associate Board's annual Microbrew event, which has been held for the last 10 years in November, attracts hundreds of friends, and friends of friends, to listen to great music, sample a variety of microbrews, and raise money to fund services at The Free Clinic. For many, this "party with a purpose" served as the launching pad for other volunteer activities on behalf of the Clinic.

"We're not at the Clinic volunteering with the patients, but we're making a difference," said Denise Kipfstuhl, former Associate Board Chair, who once staffed a legal clinic in the former Free Clinic location. "We are raising funds and friends, and our contemporaries might be future donors or volunteers." Tracy Kipfstuhl, current Associate Board co-chair (and Denise's sister) agrees. "We're getting more and more people involved. I didn't really know about The Free Clinic until a friend invited me to an event," she said. "That was over two Microbrews ago." (Associate Board volunteer involvement time is often measured by the Microbrew event.)

Current Associate Board Chair Kip Bollin, a partner at Thompson Hine LLP, observes that while members come from an assortment of professional and personal backgrounds, "we all share a single interest in the mission of The Free Clinic: to provide health care to the uninsured and underserved residents in Northeast Ohio. We see the patients who benefit from The Free Clinic's work. We plan events, speak out and lead, and in the process, we prepare the next generation of board leadership."

The fresh perspectives and goodwill that members of the Associate Board spread throughout Northeast Ohio helps The Free Clinic stay connected and relevant to today's prospective volunteers and philanthropists.

### ADDITIONAL COMMUNITY PARTNERS

Case Western Reserve University	Cleveland Institute of Dental-Medical Assistants	Rainbow Babies and Children
Catholic Charities	Cleveland State University	Remington College
Centers for Osteopathic Research and Education	Cuyahoga Community College	Senior Employment Center
	Kent State University	University of Akron

During 2008, The Free Clinic worked with key partners such as the local Safety Net Providers Strategic Alliance, Ohio Association of Free Clinics, Ohio Health Care Coverage Reform Advisory Committee, Ohio Family Coverage Coalition, and The National Association of Free Clinics to educate and influence decision makers about health care reform. The Free Clinic's involvement in local, state, and national advocacy has contributed to policy positions and strategies to promote free and affordable health care to benefit uninsured and underinsured individuals in the following ways:

### NATIONAL

Our partnership with the National Association of Free Clinics allowed us to save more than \$12,000.00 through the acquisition of donated pharmaceuticals during FY 2008. The FreeClinicLink program is a web-based tool that connects medical donors with members of the National Association of Free Clinics (NAFC). The tool enables free clinics nationwide to receive donations of medical products and to purchase medical products at discounted rates.

Our involvement with The National Association of Free Clinics also facilitated our current efforts to qualify for malpractice coverage for our medical providers under the Federal Tort Claims Act. Once this process is complete, we should be able to redirect a portion of the nearly \$60.00 we currently pay for malpractice insurance premiums to direct patient care.

### STATE

In 2008, Governor Strickland securitized funds from the Tobacco Settlement in order to stimulate economic development in the state. In doing so, free clinics all over the state risked losing substantial sums of money. Together with The Ohio Association of Free Clinics and others, we lobbied The Department of Health to successfully ensure that both The Cleveland Free Clinic and the Ohio Association of Free Clinics remained in the Ohio Department of Health's fiscal year 2008 – 2009 budget. Thousands of uninsured patients throughout Ohio benefitted from such activism.

### LOCAL

At the 2008 Human Services Institute, we convened local, state and national representatives to participate in a 90 minute program titled: "Uninsured Ohioans: An Analysis of the Costs and an Overview of Proposed Solutions." Danny Williams moderated the panel of experts which included Karen Schwartz, Kaiser Family Foundation; William Hayes, PhD, President of the Health Policy Institute of Ohio; and Steven Millard, Executive Director of the Council of Smaller enterprises.

In 2008 The Free Clinic began a series of executive briefings. The first one, in May, was hosted by Frank Sullivan, CEO of RPM, International. The briefing allowed us to share with a range of business leaders information about the breadth of our services and the role we play as part of an enlightened long-range economic development strategy that emphasizes a healthy and productive workforce. A second briefing was held for public officials and a future session is planned for the faith community.

## THE FREE CLINIC AND ITS PARTNERS



VOLUNTEER PHYSICIAN DANIEL BRUSTEIN, MD, REASSURES MS. LISA GEORGE.

"In 2008, the average annual premiums for employer-sponsored health insurance are \$4,704 for single coverage and \$12,680 for family coverage. Since 1999, average premiums for family coverage have increased 119%."

EMPLOYER HEALTH BENEFITS - 2008 ANNUAL SURVEY.  
THE KAISER FAMILY FOUNDATION AND HEALTH RESEARCH AND EDUCATION TRUST.

119%  
18,000

"We have every year at least 18,000 unnecessary deaths because people are uninsured or cannot access the care they need. This is a very ugly picture of what people in our country have to live with."

SISTER CAROL KEEHAN, PRESIDENT,  
THE CATHOLIC HEALTH ASSOCIATION OF THE UNITED STATES.  
CRANES CLEVELAND BUSINESS, MAY 16, 2008.

# 2008 STATISTICS

With the help of our partners, The Free Clinic continued its nearly four decades of service during 2008. Our service numbers continue to reflect the growing number of individuals suffering from chronic conditions that require ongoing management and follow-up care. National and local shortages of primary care providers hampered certain key hiring priorities during the year; however, many dedicated volunteers stepped in to help bridge the gap. During 2009, we are working to open additional hours of service and to extend into the weekend to provide more opportunities to address the acute care needs of our patients.

## FREE CLINIC SERVICE STATISTICS

(FOR THE FISCAL YEAR ENDING JUNE 30, 2008)

### CLIENTS BY THE NUMBERS

Primary Medical .....	4,121
Behavioral Health .....	1,376
Dental .....	1,619
HIV/AIDS.....	2,149
Outreach Services.....	1,566

<b>Total Clients*</b> .....	<b>10,831</b>
<b>Total Visits</b> .....	<b>29,073</b>

(\*client totals represent unduplicated individuals)

### CLINIC SERVICES DISPENSED BY THE NUMBERS

	TREATMENTS	LABS	MEDS
Primary Medical	21,025	18,939	71,337
Behavioral Health	22,453		
Dental	7,696	2	275
HIV/AIDS	3,873	3,341	869
<b>Total Clinical Services</b>	<b>55,042</b>	<b>22,282</b>	<b>72,481</b>

<b>Total Services*</b> .....	<b>149,805</b>
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(\*includes all treatments, labs and meds)

### BOARD OFFICERS\*

**President**  
John Ball, DDS

**Vice Presidents**  
Joan Englund  
Seth M. Wolf, Esq.

**Treasurer**  
John C. McCollough

**Secretary**  
Rajesh Shetye

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**Dental Director**  
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**Behavioral Health Director**  
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**Finance Director**  
Anne Todd Welki, CPA

**Director of External Affairs**  
Lisa A. Baskin, MNO

**Development Director**  
Gabrielle Love, MBA

**Director of Volunteer Services**  
Melissa J. Ghoston

(\*as of June 30, 2008)

# 2008 VOLUNTEERS

The Free Clinic relies heavily on volunteer support to keep personnel costs low, enabling the provision of quality health care at no cost to the community. Each year, more than 200 volunteers (from custodial and clerical staff, to retired physicians and therapists) give freely of their time, talents, and expertise to assist in advancing The Free Clinic's mission. During fiscal year 2008, The Free Clinic created the Director of Volunteer Services position to better recruit, track, and retain this vital volunteer corps. We express our gratitude to the hundreds of volunteers who dedicated their time to The Free Clinic last year.

Ms. Carol Allen, RDH	Mr. Jim Chen	Dr. Gita Gidwani	Ms. Kshama Keshava Bhat	Dr. Jonelle McDonnell	Ms. Amy Raber	Ms. Alya Sultan
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Ms. Marleen Caldwell, PT	Mr. Alex Galante	Ms. Amanda Kaschalk	Ms. Kathryn Martires	Ms. Leonora Pjetri	Ms. Rhonda Steward	(*This list does not include nearly 300 students and residents who served through clinical elective rotations.)
Mr. Bryant Cameron	Dr. John Galla	Ms. Jane Keehan, PT	Mr. Frank Masters	Ms. Kate Portman, RDH	Mr. Jeremy Stone	
Mr. Patrick Campbell	Mr. Tim Gauntner	Dr. Linda Kerata	Ms. Cynthia Mattock	Mr. Danny Putman	Ms. Alison Sturman	
Ms. Emma Cermak	Ms. Patricia Gentile	Ms. Artemisa Kerci	Ms. Tarisha McCutcheon	Mr. David Qiu	Dr. Abdul Subhan	
Mr. Arnab Chaudhuri	Mr. Daniel George	Mr. Christopher Kervick				

# 2008 DONORS

Longtime Cleveland residents, former medical students, and patients with limited means all form part of the diverse tapestry of donors who support our mission of service and advocacy. We regret that we cannot recognize every gift in this space. For a complete list of contributions made during fiscal year 2008, please visit our website, [www.thefreeclinic.org](http://www.thefreeclinic.org).

## ACCESS LEVEL GIFTS OVER \$2,000

Mr. and Mrs. Stanley I. Adelstein  
Mr. and Mrs. Thomas W. Adler  
Mr. and Mrs. B. Charles Ames  
Dr. Robert H. Anschuetz  
Ms. Cary Arden  
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**FUND FOR THE FREE CLINIC'S FUTURE**

The Free Clinic has launched a \$4 million "Fund for The Free Clinic's Future" endowment campaign to help secure the clinic's financial stability in perpetuity.

The Free Clinic was honored to receive a one-to-one challenge grant from the William N. Skirball Foundation to support its efforts. So far, we have raised over \$1.4 million for the endowment fund. Only \$85,000 in pledges and cash is needed to receive the second \$500,000 match from The Skirball Foundation.

**STATEMENT OF ACTIVITIES AND NEW ASSETS:**

(FOR THE FISCAL YEAR ENDING JUNE 30, 2008)

**PUBLIC SUPPORT AND REVENUE:**

Contributions:	
Individuals.....	\$533,378
Bequests.....	\$8,186
Corporations .....	\$553,626
Foundations.....	\$1,964,673
Government grants and awards .....	\$1,385,915
Special events, net of direct costs of \$16,521 .....	\$64,955
Miscellaneous income and services rendered .....	\$70,855
Interest and dividend income .....	\$33,086
Net realized/unrealized gain (loss) on investments.....	(\$ 46,217)
Donated services.....	\$1,089,716
<b>TOTAL PUBLIC SUPPORT RELEASED FROM RESTRICTIONS .....</b>	<b>\$5,658,173</b>

**EXPENSES:**

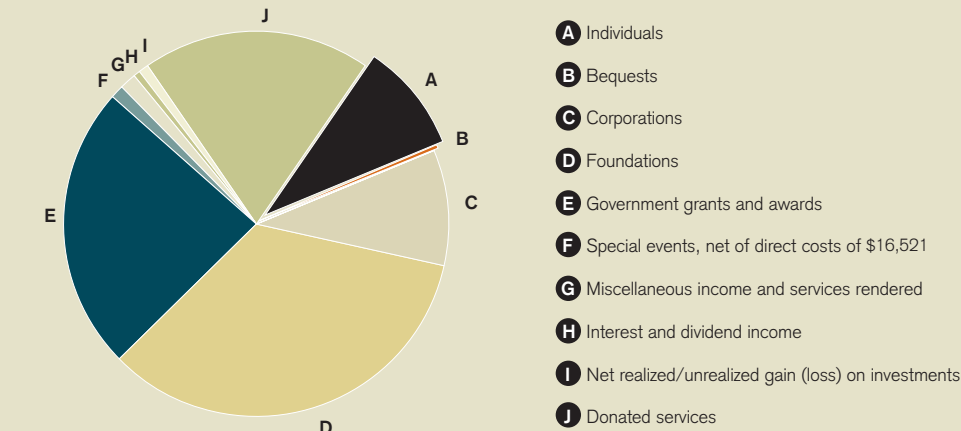
Adult Medical .....	\$1,689,094
Teen Clinic.....	\$299,621
HIV Services.....	\$818,941
Mental Health Services .....	\$542,956
Substance Abuse Treatment .....	\$473,073
Dental .....	\$402,309
Advocacy.....	\$165,364
Administration .....	\$236,638
Fundraising .....	\$229,359
<b>TOTAL EXPENSES .....</b>	<b>\$4,866,355</b>

**CHANGE IN NET ASSETS \$791,818**

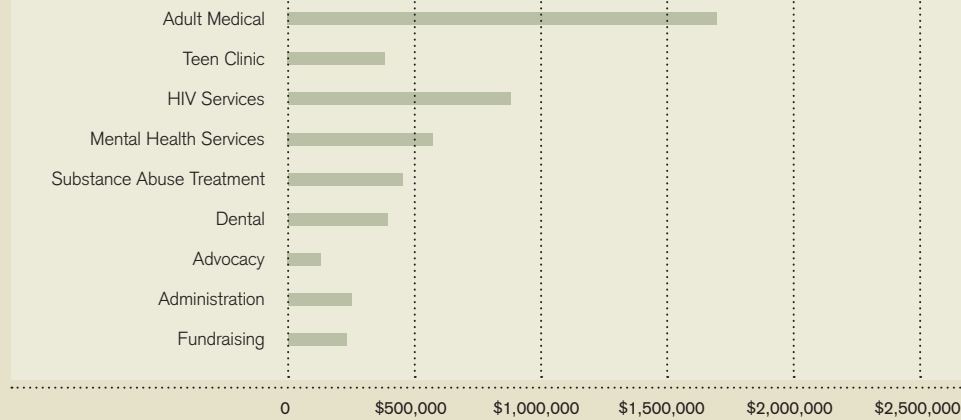
**NET ASSETS, BEGINNING \$5,926,479**

**NET ASSETS, ENDING \$6,718,297**

**PUBLIC SUPPORT AND REVENUE:**



**EXPENSES:**



## LOOKING AHEAD

While 2008 proved to be a year of dramatic political and economic developments, it seems inevitable that the pace and scope of changes affecting health care delivery will be even more accelerated over the next several years. Looking ahead to fiscal year 2010, we will be sharing periodic updates about how local and national reform efforts will affect the direction and operations at your Free Clinic. The following are among the initiatives you'll be hearing about:

- **Cuyahoga Health Access Partnership** (formerly the Medical Home Initiative) is an effort spearheaded by the Cuyahoga County Board of County Commissioners and funded, in part, by The St. Luke's Foundation, to lessen unnecessary and inefficient use of emergency rooms to treat chronic conditions, and to improve the continuity of care for uninsured and underinsured Cuyahoga County residents. The Free Clinic is an active participant in this planning process and will likely play an expanded role in coming years as a key safety net provider.
- **Comprehensive Clinical Data-Sharing Network**, an outgrowth of the work of the United Way Health and Wellness Vision Council, is designed to install and link electronic health records among the region's primary safety net facilities. The Free Clinic's lack of an electronic health record system limits our ability to track overall progress of our patient population and to easily share testing and other critical information with other institutions where patients also received care.
- **National and State Health Care Reform Efforts** will require particular attention to ensure that free clinics are effectively incorporated into any comprehensive reform models. Whatever the ultimate shape of any new system, it will necessarily require delivery points at the local level. We will need to carefully analyze what, if any, modifications may be necessary to retain our relevance and impact in any new healthcare delivery system.
- **Fund for The Free Clinic's Future**, our Skirball Foundation-inspired endowment campaign, remains less than \$85,000 away from our next \$500,000 matching grant. As the economy continues to improve, we will be reaching out to our old and new friends to complete this campaign to ensure The Free Clinic's long-term viability.
- **National Association of Free Clinics 2010 Summit**, a gathering of more than 400 staff and volunteers from free clinics around the country, will be taking place in the fall of 2010 in Cleveland. This unique opportunity to convene thought leaders from around the nation and to showcase the many assets of Greater Cleveland will require much thoughtful planning and collaboration with key healthcare partners from around the region.

### THE FREE MEDICAL CLINIC OF GREATER CLEVELAND

12201 Euclid Avenue  
Cleveland, Ohio 44106  
[www.thefreeclinic.org](http://www.thefreeclinic.org)