



WE
SERVE



THE FREE MEDICAL CLINIC OF GREATER CLEVELAND

2007 ANNUAL REPORT

OUR MISSION IS TO PROVIDE QUALITY HEALTH CARE AND RELATED SERVICES **FREE OF CHARGE** TO THOSE WHO LACK APPROPRIATE ALTERNATIVES AND TO ADVOCATE FOR POLICY CHANGES THAT MAKE HEALTH CARE **AVAILABLE TO ALL.**



1,390,000

1.39 MILLION

IN 2005, THERE WERE UNINSURED OHIOANS, TOTALING ABOUT 11.6%.

(ODH, 2004)

MORE THAN 11,000 PATIENTS WERE SERVED BY THE FREE CLINIC LAST YEAR, AND THE DEMAND FOR SERVICES CONTINUES TO GROW.

DEAR FRIENDS,

In 1970, when The Free Clinic first opened its doors, the world was a very different place. That was the year cigarette ads were banned from TV and radio broadcasts. "Bridge Over Troubled Waters" won the Grammy for Song of the Year. Four students were shot and killed by National Guardsmen at Kent State University. The first of the twin towers of the New York World Trade Center was completed. And, we were still a decade away from the first loss of life attributed to HIV/AIDS.

Ironically, what hasn't changed significantly since 1970 is the number of Americans without health insurance. According to the U.S. Census Bureau, the number of uninsured Americans dropped steadily from 71 million people in 1953 to 49 million in 1970 – just 2 million more than the current 47 million Census Bureau estimate. In fact, driven by the growth of employer-provided health insurance, the number of uninsured people actually declined to 23 million, or about 11% of the population, by 1976. Since then, we have gradually climbed back to a point at which roughly 15% of Americans lack insurance and we stand as the only industrialized nation without a comprehensive solution to this crisis.

During our last 38 years, however, the volunteers and staff of The Free Clinic have chosen to act. We acted because we cared. We cared about Vets returning from the Vietnam War disillusioned and depressed. We cared about women and teens in difficult and dangerous situations. We cared about AIDS patients, who many others refused to treat. And we served them all – without judgment and without charge.



John Ball, DDS



Danny R. Williams, JD, MNO

Today, The Free Clinic continues to play a unique role in this community. Despite the rising cost of health care, we provided free primary medical, dental, psychosocial and HIV/AIDS services to over 11,000 individuals last year. While that is only a fraction of the 1.4 million Ohioans without health insurance, it is a key piece of the safety net that helps uninsured adults and teens continue to play productive roles with their families and on their jobs.

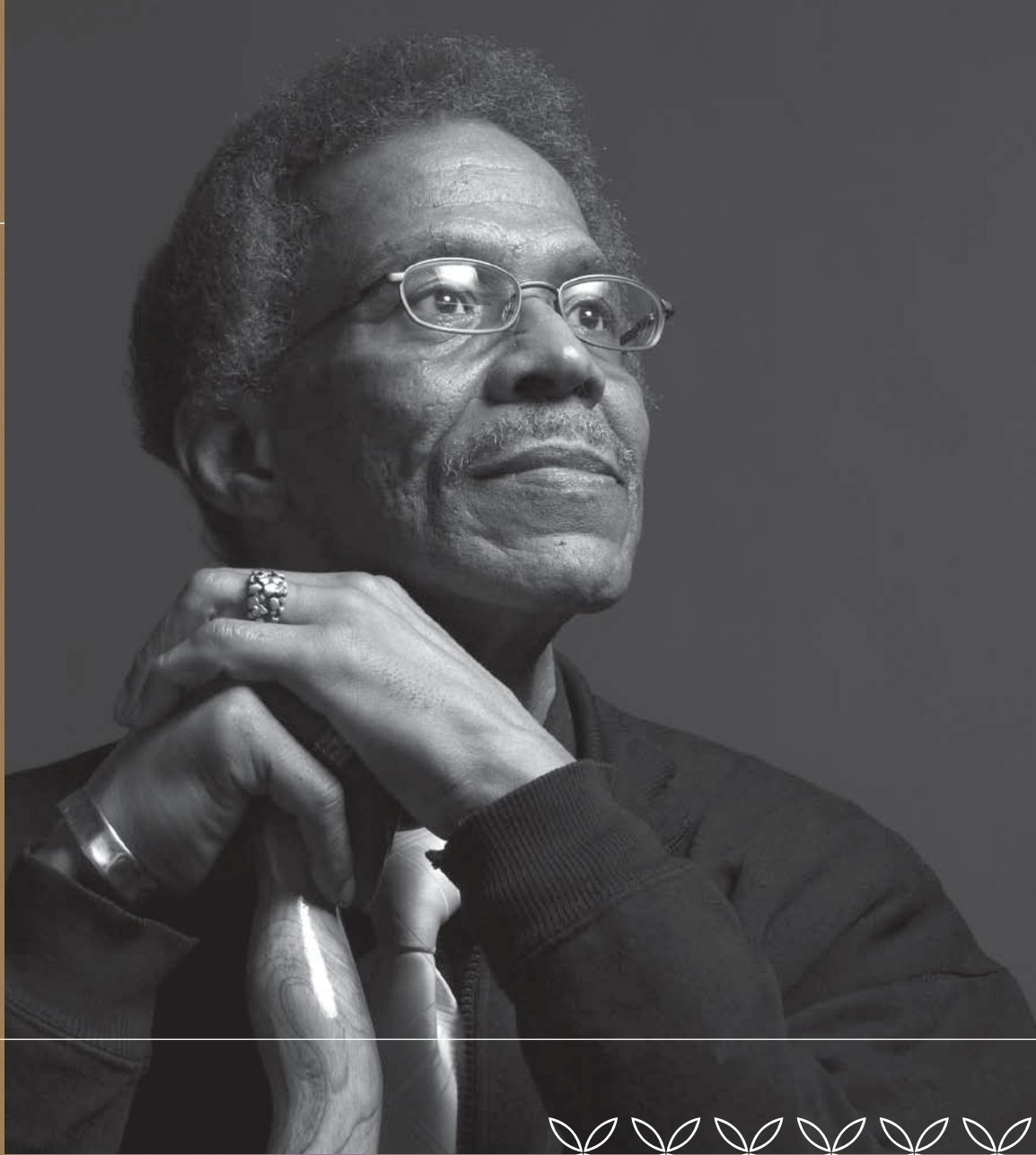
Next year, we hope to do more. There are communities that, because of language or other issues, require special outreach. To increase access, we may need to reconsider our hours of operation. We may need to be more creative in the partnerships that we craft. However, we will meet these challenges, because we care. We are sending you this report, because we're convinced that you care too.

Sincerely,

John Ball, DDS
Board Chairman

Danny R. Williams, JD, MNO
Executive Director





KINGE SOLOMON BROWN
ARTIST



KINGE SOLOMON BROWN IS a self-described loner. But he looks forward to his appointments at The Free Clinic, because it allows him to visit with "his friends." He has been coming to The Free Clinic since 2005 for treatment for diabetes, general health care and nutritional counseling. Unlike many adults, his goal is to *gain* weight.

Kinge, 61, is well-known at The Free Clinic for the exquisitely carved walking sticks he makes from tree branches he collects after rain storms. It's a talent he developed as an adult from spending time as a boy with his grandfather, who was a carpenter and cabinet maker. "There's not a whole lot I can't make from wood," he says.

While many at The Free Clinic are aware of Kinge's work as a wood carver and sculptor, few know that his former life contains elements of a movie script. At 17, while working as a porter at one of Cleveland's popular East Side nightclubs, he filled in one night as a valet for Motown recording artist Junior Walker, whose assistant could not be found when Walker finished a performance. This led to an invitation from Walker to join him on the road. Kinge then spent more than 15 years working for, and traveling with, several of Motown's leading artists, including The Temptations, The Four Tops and Martha and the Vandellas.

His traveling days over, Kinge returned to Cleveland in the 1980s and worked as a painter, carpenter and handyman until "the aches and pains of old age started catching up with me." He credits The Free Clinic with helping him to manage all of his health issues. "My experience has been beautiful," he says. "Everyone is so nice. It makes me feel good that somebody cares about me."



Dental Director Dr. Louis Ebersold conducts a dental assessment.

GIFT ENABLES EXPANDED DENTAL CLINIC

In 2007, The Free Clinic received a \$300,000 commitment from Mr. B. Charles Ames to support the expansion of the Dental Clinic. This three-year commitment enabled The Free Clinic to expand dental services beyond its evening extraction clinic and to hire a full-time dental director. This expansion provided an additional 30 hours of clinical care per week, with a focus on preventative and restorative care. In 2007, the expanded dental program served approximately 2,000 clients.



Free Clinic Case Manager, Alan Hejduk (RIGHT), talks with a client.

CASE MANAGEMENT

In 2007, case management services were added to help clients find community resources to obtain assistance in quality-of-life and health issues, such as housing, transportation, and employment. Staff works with clients to identify their needs and goals and then provides the necessary community referrals. Services, which promote self-sufficiency, are offered within a short-term framework that encourages client independence. The creation of the case management program was made possible through support of The McGregor Foundation and The Mt. Sinai Health Care Foundation.

WE EMPOWER

70%
NEARLY 70% OF THE UNINSURED ARE IN FAMILIES WITH AT LEAST ONE FULL-TIME WORKER;
AND MORE THAN A FIFTH LIVE IN FAMILIES WITH INCOMES ABOVE \$40,000.
(WALL STREET JOURNAL, 1/19/07)

IN 2007, OVER 40% OF FREE CLINIC CLIENTS WERE EMPLOYED FULL OR PART TIME.



Congresswoman Stephanie Tubbs Jones and Cleveland Mayor Frank G. Jackson meet with Danny Williams at The Free Clinic during World AIDS Day.

THE FREE CLINIC HOSTS WORLD AIDS DAY

In November 2006, The Free Clinic hosted the City of Cleveland's World AIDS Day observance. The program launched the Center for Disease Control's campaign, **Take Charge. Take the Test**, to encourage HIV testing for African American women. African Americans account for over 50% of new HIV diagnoses and, in Cleveland, African American women make up 65% of AIDS cases among females. Cleveland Mayor Frank Jackson and Congresswoman Stephanie Tubbs Jones spoke at the event. The Free Clinic provided free HIV testing for the community following the program.



Dr. Alvin D. Jackson, director of the Ohio Department of Health addressed guests at The Free Clinic

PUBLIC FORUM SERIES

In June 2007, the Free Clinic hosted Dr. Alvin D. Jackson, director of the Ohio Department of Health. In one of his first appearances in Northeast Ohio, Dr. Jackson spoke passionately about his commitment to addressing access to care across the State of Ohio and the essential role played by free clinics. Earlier in the year, George Weiner, Ph.D., executive-in-residence at the Maxine Goodman Levin College of Urban Affairs and director of the Cleveland State University Center for Health Equity, discussed trends affecting access to health care in Greater Cleveland, including key societal indicators that lead to an increased number of uninsured.



JULIA SEIWERTH
CAREGIVER

JULIA SEIWERTH HAS SPENT THE PAST 30 years helping others, taking care of the elderly and Alzheimer's patients. As a Free Clinic client, she's pleased that she can count on receiving personal attention for her own health needs. "Other doctors I went to never touched me," she says. "At The Free Clinic, they check everything each time I come in."

Julia grew up on the Cleveland's east side and graduated from Lutheran East School. After a few years of employment at Republic Steel, she moved to California where she worked in landscaping before beginning a career as a caregiver to the elderly. She returned to Cleveland in 1993 to take care of her mother.

Since her current employer does not provide health insurance, Julia began coming to The Free Clinic in December 2006 when she could no longer afford \$600 out-of-pocket per month for medication and HMO coverage. It's a decision she credits with saving her life and getting her health back on track. Struggling with high blood pressure – as high as 250/150 – Julia suffered a stroke in 2004.

She says the most important outcome of her Free Clinic experience has been treatment that has kept her blood pressure in the normal range. "After only three months, my blood pressure was normal. It was a miracle. And it's still under control," she says. This has allowed her to continue to handle a highly stressful job and to be the primary caregiver for her mother.

The staff at The Free Clinic "makes you feel so good," she says. "I've never had such wonderful care."

WE CHAMPION

\$130 BILLION
BETWEEN \$65 AND \$130 BILLION IS THE ESTIMATED COST OF POORER HEALTH DUE TO UNINSURANCE.
(INSTITUTE OF MEDICINE, 2004)

IN 2007, THE FREE CLINIC WAS INVOLVED WITH KEY STATE-WIDE ADVOCACY COALITIONS INCLUDING, THE CAMPAIGN TO PROTECT OHIO'S FUTURE, THE COALITION FOR AFFORDABLE HEALTHCARE IN OHIO, AND HAVE A HEART OHIO.



SAMUEL SANDERS II

FATHER OF FOUR

SAM SANDERS EXPERIENCED LOSS at an early age, when, as an infant, he developed an ear infection that likely cost him all hearing in his left ear and left him partially deaf in the right one. Yet, Sam, 43, a diabetic, focuses on being a role model for family members who also have the disease, including his mother, sister and maternal grandmother, by encouraging them to seek treatment.

A client at The Free Clinic for the past five years, he credits the staff with making sure he knows how to manage the disease. "I'm able to get what I need here," he says. "There's a lot of encouragement for me to eat right and take care of myself." Even though he must take two buses from his home in Euclid, Sam says the travel time and distance aren't deterrents. "They treat me real nice here. That's why I come back."

The father of four children ranging from two to nine years old, he also has motivated their mother to begin coming to The Free Clinic to learn how to manage the disease and improve her health. His focus on self-reliance and personal responsibility is directly connected to his childhood experiences.

"I had to figure things out on my own, since I couldn't afford a hearing aid," says Sam, who was able to graduate from Glenville High School without special assistance. "It was tough but I made it." Now that his health is stable, he can assist his mother and grandmother with caring for his ailing grandfather. "When people help me, I like to help others," he says. "I want to give back when I can."



Constance and Philmore J. Mayer-Haber

JEWISH COMMUNITY FEDERATION

MAYER-HABER

To better meet the needs of mental health clients, The Free Clinic secured a \$150,000 grant from the Mayer-Haber Memorial Fund of The Cleveland Foundation. Made possible by the efforts of Stanley Adelstein, an advisor to the fund, this grant has allowed The Free Clinic to collaborate with Cleveland Clinic and University Hospitals of Cleveland to provide expanded psychiatric services. In the first year, The Free Clinic was able to evaluate 84 new patients, an increase of about 25 percent. It is anticipated that this number will continue to grow. The Mayer-Haber Memorial Fund was established by the estates of Philmore J. Haber and his wife Constance Mayer-Haber. Mr. Haber was a senior partner in the law firm of Burke, Haber & Berick. He also was active in local politics, served on the boards of The Cleveland Hearing and Speech Center, Hill House, and the former Mount Sinai Hospital, and was a regional president of B'nai B'rith. Mr. and Mrs. Haber shared a commitment to serving the unmet needs of the mentally ill, which culminated in the creation of The Mayer-Haber Memorial Fund. The Free Clinic is grateful for their foresight, which enabled them to leave a lasting legacy that has helped to improve psychiatric services in Cleveland.

WE
UPLIFT

57.7
ONE IN FOUR ADULTS — APPROXIMATELY 57.7 MILLION AMERICANS —
EXPERIENCE A MENTAL HEALTH DISORDER IN A GIVEN YEAR.
(BASED ON 2004 US CENSUS DATA, NATIONAL INSTITUTE OF MENTAL HEALTH) **MILLION**

**AS A MEMBER OF THE MENTAL HEALTH ADVOCACY COALITION, THE FREE CLINIC
ENCOURAGED PASSAGE OF OHIO'S MENTAL HEALTH PARITY LEGISLATION.**





IN MEMORY OF DR. PETE

DR. PETER CUBBERLEY was a regular volunteer at The Free Clinic since its opening in 1970, serving as medical director, from 1996 through 2001. For the past seven years until his unexpected death in January 2008, "Dr. Pete" specialized in the treatment of HIV/AIDS patients. He also led The Free Clinic's team in the annual AIDS walk/run fund-raising activity, and, in 2002, he placed second in the Cleveland Browns' NFL Community Quarterback Award.

FRAN KALAFATIS Being a part of the solution is extremely rewarding to Fran Kalafatis, who was recognized in 2007 as the first recipient of the Steven J. Schochet Volunteerism Award supported by the AIDS Funding Collaborative. "We have a strong team that is immediately available to assist clients when needed," says Fran, who has been a Free Clinic volunteer for five years. "We're able to empower women to be responsible for their health." She also helps to facilitate educational meetings for The Free Clinic medical staff, which are held to update the staff with current information from Cleveland's major healthcare centers on working with HIV/AIDS patients.



HONGLAN TRAN says his experience as a Free Clinic volunteer will help him become a better dentist, thanks to the real-world experience he's gained over the past three years. "It is totally different from dental school, and I have learned so much," says Tran who immigrated to the U.S. in 1989. A fourth-year student at the Case Western Reserve School of Dentistry, Tran has volunteered three to four days a week while pursuing his degree full-time.

WE APPRECIATE



Debbie Mulhern, Anne Marie Witmer and Associate Board member, Tracy Kipfstuhl, enjoyed MicroBrew Extravaganza '07.

MICROBREW EXTRAVAGANZA

The Associate Board of The Free Clinic hosted its annual event, The MicroBrew Extravaganza, on November 18, 2006, at Massimo de Milano in Cleveland. Attended by more than 220 Free Clinic supporters, the MicroBrew netted nearly \$8,500 to support the programs of The Free Clinic. The Associate Board is comprised of young professionals committed to supporting the mission of The Free Clinic.



Board members Margo Roth and Gigi Kates, MD (with husband Dale, DDS) supported The Free Clinic at Fiesta 07.

FREE CLINIC FIESTA

On June 10, 2007, 150 friends of The Free Clinic gathered for the annual fund-raising party at Lopez Restaurant in Cleveland Heights. The casual, southwestern-styled evening featured abundant food and beverage as well as remarks by Free Clinic Executive Director, Danny Williams, and Board Chair, John Ball. The 2007 Fiesta raised nearly \$50,000, which included a generous sponsorship from Forest City Enterprises and the Cleveland Clinic. The Free Clinic Fiesta event is chaired by Board member Margo Roth and hosted by The Free Clinic Board of Trustees.

FREE CLINIC SERVICE STATISTICS

(FOR THE FISCAL YEAR ENDING JUNE 30, 2007)

CLIENTS BY THE NUMBERS

Primary Medical	3,595
Behavioral Health	1,610
Dental	1,546
HIV/AIDS	2,493
Outreach Services	1,800
Total Clients*	11,044
Total Visits	23,972

*(client totals represent unduplicated individuals)

CLINIC SERVICES DISPENSED BY THE NUMBERS

	TREATMENTS	LABS	MEDS
Primary Medical	16,769	22,229	68,615
Behavioral Health	20,311		
Dental	8,462	0	245
HIV/AIDS	3,987	3,358	761
Total Clinical Services	49,529	25,587	69,621
Total Services*	144,737		

*(Includes all treatments, labs and meds)

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Dental Director
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Behavioral Health Director
Louis Weigele, LISW, BCD

Development Director
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Finance Director
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WE CARE

In 2007, The Free Medical Clinic of Greater Cleveland served more than 11,000 individuals from Cleveland and the surrounding counties. This would not have been possible without the generous support of the more than 250 volunteers, including those featured on page 8, or the financial commitment of those listed on these pages. The Free Clinic appreciates donations at all levels and we regret that we do not have the space here to recognize every gift. For a complete list of contributions made between 07.01.06 and 06.30.07, please visit our website: www.thefreeclinic.org.

GIFTS OVER \$25,000

Aetna Foundation
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 Mr. and Mrs. B. Charles Ames
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 The Cleveland Foundation
 The Ginn Foundation
 George Gund Foundation
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 Cleveland Nephrology Foundation
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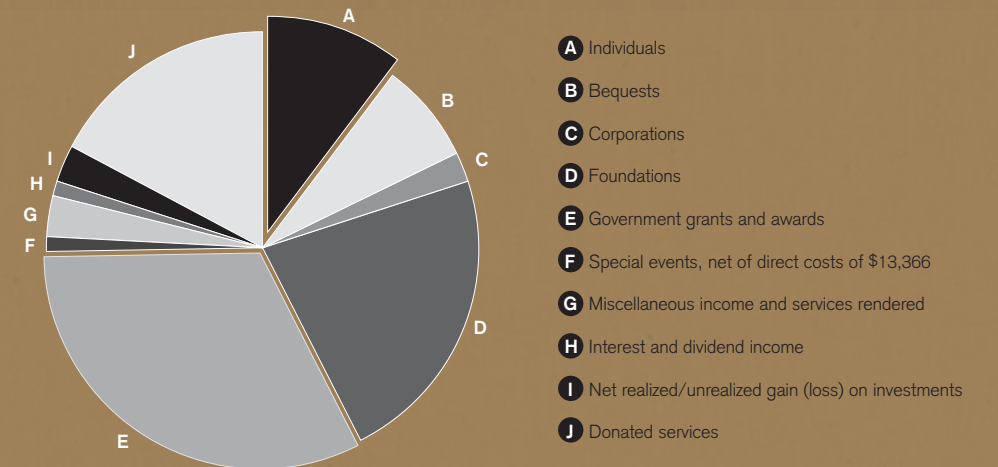
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STATEMENT OF ACTIVITIES AND NEW ASSETS:

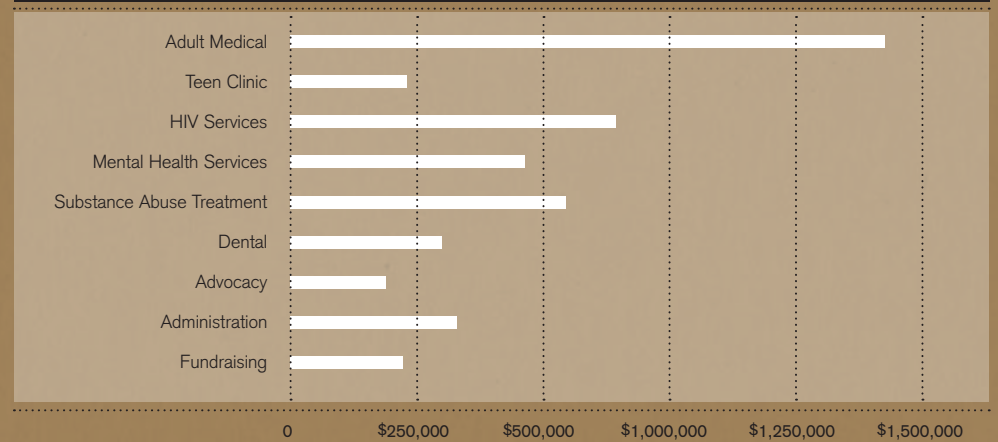
(FOR THE FISCAL YEAR ENDING JUNE 30, 2007)

PUBLIC SUPPORT AND REVENUE:	
Contributions:	
Individuals	\$453,819
Bequests	\$327,692
Corporations	\$93,181
Foundations	\$980,028
Government grants and awards	\$1,401,384
Special events, net of direct costs of \$13,366	\$51,675
Miscellaneous income and services rendered	\$125,852
Interest and dividend income	\$47,415
Net realized/unrealized gain (loss) on investments	\$127,978
Donated services	\$741,003
TOTAL PUBLIC SUPPORT RELEASED FROM RESTRICTIONS	\$4,350,027
EXPENSES:	
Adult Medical	\$1,445,433
Teen Clinic	\$248,036
HIV Services	\$766,022
Mental Health Services	\$475,705
Substance Abuse Treatment	\$531,834
Dental	\$275,592
Advocacy	\$157,781
Administration	\$280,997
Fundraising	\$185,948
TOTAL EXPENSES	\$4,367,348
CHANGE IN NET ASSETS	(\$17,321)
NET ASSETS, BEGINNING	\$5,943,800
NET ASSETS, ENDING	\$5,926,479

PUBLIC SUPPORT AND REVENUE:



EXPENSES:



LOOKING AHEAD

In the spring of 2007, The Free Clinic began a strategic planning process, facilitated by The Cobalt Group, to guide the organization's direction over the next several years. A number of mission-oriented priorities were considered, with five strategic goals emerging.

Next year's report will update our progress in the following key areas: **1. Strengthened Board engagement**, which will involve a reduction in the size and authority of the Executive Committee, the inclusion of more external community leaders on standing committees and the creation of an "Honorary Board" to focus on major development activities; **2. Improved workflow and operational efficiency**, a goal designed to improve patient care by providing more time for administrative planning and oversight, revising intake systems, quality assurance procedures, and hours of operation, and enhancing professional development and benefits; **3. Expanded and diversified development efforts**, which will help us focus on successfully completing our endowment campaign by 2010, create effective action plans for meeting fundraising goals in six specified resource areas, and develop new strategies for increasing in-kind donations; **4. Enhanced volunteer involvement**, a strategy aimed at helping us better utilize our volunteer workforce by creating a coordinated recruitment, management and recognition program, and optimizing the use of both independently licensed professionals and appropriately trained students; and **5. Improved external relations**, which will heighten the impact of our community education, advocacy and outreach efforts by developing and advancing a patient-focused advocacy agenda, capturing and communicating patient success stories, and periodically convening community leaders to identify unmet needs.

THE FREE MEDICAL CLINIC OF GREATER CLEVELAND

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